## City of Glendale

## Monthly Arena Revenues & Expenditures Arena Lease and Safety & Security Agreements For the Month Ending October 31, 2014

	Month Ending October 31, 2014	Year-To-Date
Agreement Revenues		
Sales Tax Collections (For Prior Month Sales Inside Arena)	194,262	354,892
<sup>1</sup> Base Rent (\$500,000/year)	125,000	250,000
<sup>2</sup> Ticket Surcharge-Hockey (\$3/qualified ticket)	183,241	201,287
<sup>2</sup> Ticket Surcharge-Non-Hockey (\$5/qualified ticket)	132,563	265,401
<sup>3</sup> Supplemental Surcharge (\$1.50/qualified ticket)	-	-
4 Parking Revenue-Hockey (\$10/car)	126,455	126,455
<sup>4</sup> Parking Revenue-Non-Hockey (\$15/car)	16,733	16,733
<sup>5</sup> Naming Rights (20%)	12,000	12,000
<sup>5</sup> Naming Rights-Indoor Stage (100%)	-	-
<sup>6</sup> City Sponsored Events (Excess of revenues over expenditures)	-	-
<sup>2</sup> Community Events (Excess of revenues over expenditures)	-	-
<sup>7</sup> Safety & Security Fee (\$182,828/year)	-	182,828
8 Hourly Security Costs-Police	17,722	17,722
8 Hourly Security Costs-Fire	2,685	2,685
Interest Income-Escrow Account	1,655	1,655
Total Agreement Revenues	812,316	1,431,658
Agreement Expenditures		
9 Arena Capital Improvements (\$500,000/year)	-	500,000
<sup>10</sup> Quarterly Management Fee (\$15 million/year)	3,750,000	3,750,000
Total Agreement Expenditures	3,750,000	4,250,000
Excess (deficiency) of revenues over expenditures	(2,937,684)	(2,818,342)
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Number of Events Reported		
Hockey	6	7
Non-Hockey	2	6
<sup>11</sup> City Sponsored or Community		1
Total Number of Events Reported	8	14

- <sup>1</sup> Payment is due to the City quarterly
- <sup>2</sup> Payment is due to the City <u>2 days after each event</u>
- <sup>3</sup> Payment is due to the City <u>60 days after each fiscal year</u>
- <sup>4</sup> Payment is due to the City <u>15 days after the end of each quarter for events occurring within the quarter</u>. City receives revenue in excess of \$20,000 per regular season hockey event.
- <sup>5</sup> Payment is due to the City <u>15 days after Arena Manager receives payment</u>
- <sup>6</sup> Payment is due to the City <u>30 days after each quarter for events occurring in the quarter</u>
- <sup>7</sup> Payment is due to the City annually. The amount is adjusted annually to reflect actual administrative cost.
- 8 Payment is due to the City 30 days after receipt of the invoice
- <sup>9</sup> Payment is due to the Arena Manager annually at the beginning of each fiscal year
- <sup>10</sup> Payment is due to the Arena Manager quarterly on the first day of the subsequent quarter (October 1, January 1, April 1, and July 1 for each fiscal year)
- <sup>11</sup> A maximum of 6 events which are sponsored by, or conducted or presented as a service to, the City; or features unique acts or actions; or for which any financial benefits are for community-oriented purposes